

101206T4HDR

HAIRDRESSING MANAGEMENT LEVEL 6

COS/OS/HD/CR/02/6 Printed By: Technical And Vocational College

Date: 20.11.2025 03:31 PM

Manage Haircutting Operations

November/December 2025

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TVET CURRICULUM DEVELOPMENT, ASSESSMENT AND CERTIFICATION COUNCIL (TVET CDACC)

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WRITTEN ASSESSMENT

Time: 3 HOURS

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INSTRUCTIONS TO CANDIDATE

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1. ~~This paper consists of TWO sections: A and B.~~

2. Answer **ALL** questions in section A.

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3. Answer question **TWELVE** (12) and any other **TWO** (2) questions in section B.

4. Marks for each question are indicated in the brackets.

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5. ~~Candidates are provided with a separate answer booklet~~

6. Do not write on the question paper.

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This paper consists of THREE (3) printed pages

Candidates should check the question paper to ascertain that all pages are printed as indicated and that no questions are missing.

SECTION A (40 MARKS)

Attempt ALL the questions in this section.

1. Define the implied in haircutting services

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- a) Hairline (2 Marks)
- b) Elevation (2 Marks)
- c) A (2 Marks)

2. Define the first point of contact between clients and salon staff. State FOUR

duties of a reception area in a salon.

(4 Marks)

3. Hygiene is critical in haircutting operations. State FOUR ways of maintaining hygiene in the salon.

(4 Marks)

4. A successful salon manager ensures proper use of business resources. Identify THREE types of operational resources in a hairdressing business.

(3 Marks)

5. Facial features and shapes guide the choice of haircutting styles. Name FOUR different face shapes considered in haircutting services.

(4 Marks)

6. Three given to a casualty is important in ensuring client safety. State THREE

aims of first aid in the salon. (3 Marks)

7. Good posture helps prevent long-term physical problems in hairdressing practice. State THREE benefits of maintaining good posture when working in the salon. (3 Marks)

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8. Salon businesses in Kenya are regulated through various permits and licences. List FOUR legal requirements needed to operate a salon business. (4 Marks)

9. Providing care tips after a haircut demonstrates professionalism. State THREE

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advice you would give to a client following a haircutting service. (3 Marks)

10. Environmental conservation is vital in salon operations. List TWO methods of waste disposal that can be applied in the salon. (2 Marks)

11. Customer relations are key in haircutting services. Explain FOUR professional qualities

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a hairdresser should demonstrate when handling clients. (4 Marks)

SECTION B (60 MARKS)

Attempt question TWELVE (12) and any other TWO (2) questions in this section

12. A good manager should demonstrate effective staff management skills.

a) Provide FIVE ways of increasing employee productivity in the workplace.

(10 Marks)

b) Propose FIVE tips for managing staff effectively in a salon business. (10 Marks)

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13. Reference points on the head guide the stylist in establishing design lines during haircutting.

a) State TWO importance of understanding references in haircutting services.

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(4 Marks)

b) Name THREE types of straight lines used in haircutting services and give a description for each. (6 Marks)

c) Alopecia is a non-infectious condition of the hair and scalp that may affect haircutting services. Explain the following types of alopecia: (10 Marks)

i. Alopecia totalis

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iii. Cicatrical alopecia

iv. Male pattern alopecia

v. Alopecia areata

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14. A client visits the salon seeking to understand different haircutting styles. As a manager, describe the following basic haircutting styles:

a) Lircut

(7 Marks)

b) Graduated haircut

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c) Blunt haircut

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(7 Marks)

15. Becky owns a salon in the city and is recruiting qualified personnel in haircutting services. During your interview, you will be asked to demonstrate knowledge of a one-length cut.

a) Outline the step-by-step procedure for carrying out a one-length cut. (12 Marks)

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OUR reasons why it is important to follow the correct procedure when performing a one-length cut. (8 Marks)